



Join our Government Relations Team

Title: Advisor, Health Financing - Kenya

Reporting to: Director, Government Relations

Location: Based in Nairobi, Kenya with 50% travel across the counties in Kenya

Although this is a permanent fulltime contract opportunity, exceptional candidates interested in a fixed term 12-month contract will be considered.

The Organization

Living Goods (LG) aims to improve the lives of tens of millions of underserved people by transforming community health services across the developing world. We have developed a model that has been independently proven to reduce child mortality by 27%. We continue to realize these results at a net cost of less than \$2 per person per year. Our goal now is to achieve multi-national scale and to truly create systemic change that allows long-term sustainable financing of community health. It is clear that success will require us to do more than grow our operations. We must also scale through large, strategic partnerships with government and NGO partners. This is where you come in!

The Opportunity

LG has an exciting opportunity for an innovative and dynamic leader to join our team in the new role of **Advisor, Health Financing**. This role is critical in our efforts to scale our impact and achieve our mission, by securing increased funding for community health.

Together with our Advocacy & Government Relations and Business Development teams, the Advisor, Health Financing will work to pioneer, develop and support secure additional funding for community health within county governments. With increased funding, the Advisor will be required to support mechanisms that can lead to subcontracting of part or whole community programming to Living Goods within the counties. The work will involve nurturing relationships with county governments, identifying possible funding opportunities and support securing budget commitments from the county government budgets. In later stages, progress to managing the financing and contracting aspects of active partnerships with the governments. This is an exciting new opportunity and one that is squarely positioned both at the heart of Living Goods' strategy to scale through partnerships with government and our drive towards transformative change.

The ideal candidate is an accomplished, results-focused professional with a vision and entrepreneurial spirit.

Responsibilities and Requirements

- Develop and maintain strategic relationships with key members within county finance and health management teams.
- Lead a thorough analysis of the main barriers to contracting non-state actors for health services, particularly community health services.
- Lead the sharing and dissemination of lessons learned from the county-analysis with key government stakeholders, donors and other interested stakeholders.
- Support the counties' efforts to build capacity in setting up systems, tools and processes related to financing and contracting non-state actors.
- Support selected counties on work planning and budget development, and in the execution of practices to prioritize community health.
- Secure commitments from counties to contract with Living Goods on the provision of key services.
- Remain current on the main sources of funding for counties in the RMNCAH, TB, HIV, Nutrition and NCDs space, and on the strategic direction for medium to long term health financing reforms in Kenya.
- Support counties' effort to identify additional funding for community health.
- Act as a technical thought partner to key stakeholders in county governments, including senior leadership. Encourage the use of evidence for key policy and implementation decisions in health financing reforms. Introduce new and creative approaches or strategies.
- Develop strong working relationships with key stakeholders involved in health financing, especially the MoH, MoF, World Bank, PEPFAR and Global Fund.
- Support exploratory efforts for Living Goods in new health financing areas such as national and community health insurance.

Minimum Qualifications and Experience

- A minimum of 7 years of experience in health financing in Kenya
- Experience in policy engagement with senior government planners
- Experience in providing technical assistance on financing, work planning and budgeting practices to local governments in the health sector
- Exceptional quantitative and qualitative analytical skills
- Experience in proposal development for new financing opportunity, a benefit
- Experience with program design including M&E, grant management, business development preferable in a health context
- Excellent communication and interpersonal skills, with the ability to interact effectively at senior levels of government and with a range of stakeholders
- Master's degree in Finance preferred. Public Health, Public Policy, Public Administration, Economics, Business Administration, or Law degrees will be considered

Compensation

A competitive salary and benefits package commensurate with experience including health insurance and bonus opportunity. The opportunity to be your best while making lives better for those in need.

Life at Living Goods

Living Goods is aiming to make disruptive changes, dramatically improving the lives of underserved communities. We think big, but we operate small and nimble. At Living Goods, you will have the chance to use your creativity and work with your teammates to conceive and test new ideas every day. If you work well in a dynamic, highly collaborative culture, if you set high standards for yourself and your colleagues, if you know how to fail fast and learn fast, if you meet challenges with calm determination and a sense of humor, you will thrive at Living Goods.

HOW TO APPLY:

To apply for this role, please click on this link

<http://livinggoods.applytojob.com/apply/ILBsgVEksG/Advisor-Health-Financing?source=INSIDENGO>

Only successful candidates will be contacted for an interview